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Messrs Wm Prince & Son

Paris Sept. 27. 1838

Buy all Cuttings & Royalty of Mulberries to times the same

B.O. (32)

Gentlemen - I wrote you a few lines on the 16th Inst informing you of my safe arrival in Paris &c, to go by the Royal William the 20th Inst, after spending a good deal of time and much difficulty I have made a Contract with Mr Remont of Versailles for one Hundred Thousand Mulberry of the first choice - the Amount of the Contract I give you on the other side Mr Remont appears to be a Respectable Safe man - particularly for a Frenchman But Mr Loullette of Versailles - and other Nurserymen in this Vicinety had poisened his mind so he had a very strong impression against the credit of your House, and was afraid to have any dealings with you, and I am of opinion it was sufficient in making this contract - I to buy all the Mulberry in France I handed the Letter of introduction to Mr Loullette - and it did not meet with a very good reception, the man in a passion at once said you owned him 210 Frans - and could not get you to settle - or answer his Letters - the indebtedness came by your sending him that amount of grain or seed, which he said was good for nothing - and you would not pay - he pretended to have a very strong impression against you - and finally said if you paid him the 210 Frans - he would sell you for ready money - But would have no deal with you - nor credit you on further - he was as revengeful as the devil - and he said anything he could to destroy your Credit in this vicinety (He had no Mulberry) I found I had no difficulty in making the Contract with Mr Remont if he had at once - and I according to my own terms - as he at first was very anxious to sell - and I got from him his lowest price - and the number of more Mulberry he had of 2 feet high and upwards - also his lowest price of all the other kind - I have purchased and made him the offer for the whole lot - 1/5 Cash on the delivery of the Trees - and the Bal. your Bills payable at the Banquet House of Messrs Reli & Co at 6-8-9 & 12 Months - he said he must have 1/3 Cash down - as it would cost him a large amount to pack and deliver the Trees to me in Paris - after a good deal of conversation - I offered him 20 p Cent Cash down at the delivery of the Trees - and give him a draft on you at sight for the difference of 1/5 Cash & 1/3 Cash - he said he would give me an answer the next morning - next morning I found he had altered his mind and was not disposed to sell you for fear of not getting his pay, and wanted 1/3 Cash down - and the Bal - drafts on Messrs Reli & Co or some other Banking House in Paris at 6-8. 9 & 11 Months. and accepted by them - he had

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undoubtedly seen Mr Goulette - & he advised him not to sell
you - I dont and said anything to remove this prejudice against
you and succeeded in part. But after all Mr Renaut was
afraid - But finally made me an offer to sell you
the Amt of the 100,000. Iron - 1/3. Cash on delivery - 1/3 -
Cat 6 & 8 Months - Bills payable at Mess Wells & Co and
accepted by them, from the delivery of the Iron - and - the Balc
1/3 - in your own Bills at 9 & 11 Months, from the delivery
of the Iron - payable at Mess Wells & Co - (But not accepted
by them) therefore he made up his mind to sell you
1/3 of the Amount on your own responsibility - -
I then offered to accept of his Proposition (with knowing I
could do no better) but made him an offer to pay
him 1/3 Cash & 1/3 Bills on Mess Wells & Co. on Some other
Banking House at 6 & 8 Months for 8000 francs - your own Bills at 9 & 11 -
without acceptance but payable at Wells & Co.
Months from the delivery of the Iron & 2551 francs the Balc
of the purchase - in Grain - Seeds - or Merchandize from your
House - according to his Order and Selection from your
Catalogue - which he accepted of - But come to close the
Contract, and have all in writing - you will see he was very
particular, and afraid - I agreed to have the Contract ready -
for him to sign the next day, and sent it to him to sign - and
done so. But he would not sign the Contract at the time. But
agreed to come to Paris the next day and sign it - But did not come -
I then went to Fromont to see Monsieur Lonlange Bodin -
He has a splendid place and a large Establishment - But I understand
he has been extravagant in living - and all his property belongs to his

dear Wife - I handed the Letter of introduction to his servant in the Nursery to Hand to Mr Loudon - B - expecting Mr L B - when he see it, would ask us in his House - as a matter of Course - But sent his gardner to show us his Nursery, while he was perusing the Letter - while Examining his Nursery - he sent his Head Gardner, with his Catalogue (and I presume with instructions what to say if I enquired about Mulberry) after going round his Nursery - and making various Enquires - we came to the Mulberry - I therefore made some Enquiries about them He said the Morus Multicaulis when principally sold, but Mr. Loudon - would tell me, how many he had for sale I asked him if they where sold to go to America - He said they were sold to go to Greece, near Turkey (that I did not believe -) He had some very fine Morus Multicaulis - should think not more than - 20,000 of 2 to 3 feet - which is the only good Kind he had - after we return to the House Monsieur Loudon Brodin - made his appearance in the Yard, and said he was happy to hear from Miss Prince - or something to that effect I told him I would Examin his Catalogue and write him from Paris, what I wanted - I then requested him to give me on paper the prices of the Morus Multicaulis, and how many he had to sell Him - He went in his House and returned with the following Memorandum -

About - 2,000 - Morus Multicaulis from 1 to 2 feet @ 12 fs p. 100 -
do - - 3.000 - " ——— " ——— " 1/2 " 1 — " — 8 a " 100
Branches from 3 to 4 feet - - ——— 300 fs. p. 1000 ———

The trees that the Branches was to be Cut from were about 6 Inches high and large Roots - His prices for the trees. roots. and branches. were. very moderate - only $1.00 a piece for 100 - or under 1000 - for over 1000 - and under 2000

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4 frans a piece - for 2000 - 3 frans a piece -
I told him they were not the Kind you wanted. But
I would write you about them (I saw all the Trees he
had with Brandy and do not belive he had over 500) he said I could
not find any Mulberry in this part of the County - he did
not ask us in his House - and I believe he did not care
about my Visit - that was the opinion of my man Isaac -
that was with me - he said nothing about his account nor
I to him - But said he had written you for some articles
or had written you about the price &c - about 3 Weeks -
ago - from. From-ont we went to Lieusant, and walk
Twelve Miles - being the only way to get there - found Alfroy
fils - presented him the Letter - He is a Real clan Scroundrel
said he owed you nothing and would never pay you one
Cent - said you char him $50 - for 50 Sous - about 2½
frans - said the Trees you sent him was good for Nothing &
said he would do no busineff with you - and would
sell you nothing if you paid him the Cash, said you
wrote him you would make him a present of the account
afterwards said, he once made you an offer to settle
and you wrote him - you had better make him a
present of the account - than to take the sum he offered
you - he acknowledged ordering & receiving the Trees &c - but said they were
good for nothing, and if you ever got anything from him
you must get it by going to the Court - he also I learn no
doubt has done all he could to injure your Credit (He had
no Mulberry) But said M Loudaye Bodin had come to sell
not knowing we had been there -)

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The last is Mr Remont has all the Millers in this vicinty, Except what Mr. Loulan Bodin has. and in my opinion he did not want to sell them to you - for fear that you would want your account against him go towards any purchase I might make of him - I am perfectly satisfied that nothing can be depended on the French people - generally - and that they are a traitorous set of men - I am decidedly of the opinion that it will be Expedient - to buy largely of the best Kind of the Murvin Seed - for I belive the Trees, will grow better in America from the seed, than they grow here - but will not buy - only the quantity you mention in your several Letters till I hear from you - I called at the Store of Vilmorin Andrieux they have no good seed at present but say they will have an apportment of the best Kinds - by the first of November shall engage of them before I leave - for the Kinds and quantity you mention in your last Letter - But the South of France and Italy - is the place to purchase seed - and shall buy of Every good Kind - L Rosette has a large Nursery - But no Mulberry and is able to pay - But a bad Case - Mr Remont, is a man about 28 Years of Age - he was the head Gardner for Rosette for three Years - You had better give me an Order on Loulan Bodin & Rosette to pay to me the Amount of your a/c against them - also you had better send me all your accounts you have due to you in this Vicinity - and those at Rouen, &c - and send me their Orders, and all the Evidences you have of their indebtedness to you - and send me a full power of Attorney - to collect them debts - and have the power of Attorney so written that I can substitute some other person to act for me in Case I should not be here - the Power of attorney must be made before the French

Consul also you have [illegible] certify as to the Correctness of your accounts, before the French Consul - and when I see all your accounts - I can ascertain for a certainty whether they can be collected before I commence suit against them - I will now give you the substance of the Contract I have made with M. Remont -

Monsr. Remont, Engages to deliver to me at such place in Paris, as I shall designate in writing One Hundred Thousand Mulberry Trees of his own cultivation of the first choice quality - and mature wood and perfect in Roots & Branches - and of the Class Fourth and description and at the Price hereafter specified that is to say

20,000	Mons. Maltrecants	2 pds de haut	35 frs p. 100	17 500
20,000	do do	2½ a 3 pds do		
10,000	do do	3 a 5 do		600
1000	Murier Morette	5 pds de haut	60 frs p. 100	600
15,000	do do	3 pds a 4 pds	40 a do	6000
12000	do do	2½ a 3 pds	30 do	3600
1000	Muriers pintes rouge d'Italie de semence propre de 2 ans		55 frs p. 100	55
300	Muriers greffés d'un an		70 frs. 100	330
8000	Muriers blancs	4 a 5 pds	20 frs 100	1600
12000		3 a 4 pds	15 a 100	1800
300	" d'Asie	3 pds	30 100	150
100,000				13,165

The above mentioned Trees are to be taken out of the ground in the Month of November - or December - and packed at such time I am to designate - and packed with such materials and such manner in all respects as I shall direct and require, at the Expense of Monsr.

Remont - Mr Remont engages to deliver the whole of the Trees - to me at Paris in the Month of September or December - next - and on my part I engage to deposite 1/3 of the Amt in Cash for Mr Remont to be paid to him on deliv of the Trees to me at Paris in good condition &c - The whole Amt of the purchase is 31,655 Frans and to be paid to Mr Remont in the following manner - that is to say -

Frans

1st 10,552 Frs in ready money when the Trees are delivered

2 5,276 in Bills payable at Mess Wells & Co Bankers at 6 Months from the delivery of all the Trees - and accepted by them —

3 5,276 - payable as above at 8 Months —

4 2,551 - payable in grain or Plants from your House according to the order of Mr Remont — as selected from your Catalogue —

5 4000 — in your own Bills made payable only at Messrs Wells & Co. at 9 Months from the delivery of the Trees

6 4000 — in your Bill made payable as above - at

Frs 31,655 — 11 Months from the delivery of the Trees —

The forfeiture of the non fulfilment of the Contract is Ten Thousand Francs - binding on both parties — I have a good attorney to draw this Contract, and it is strong - you will have to send me as soon as you receive this - a Letter of Credit on Messrs Wells & Co. for 10,552 Frs. so I can draw on them for the Amount at 6 & 8 Months from the delivery of the Trees - the 10,552 Francs the Cash I am to pay him - I shall probably receive from you by November - I hope I shall have no difficulty in the south of France; and can probably buy - for 20 pr Cent Cash - and your own Bills payable at Paris, at 6-8-9 & 12 Months — But shall want

a good deal of Money to pay 20 p Cent. down or at the delivery of the Trees if I buy 400,000 more Trees - But shall buy as cheap as I can - of the Morus Multicaulis, and make the best bargains possibly can and some other good kinds I shall have immediately for the South of France and Italy - and finish all the purchase that I can make there as soon as possible I think I can finish all purchase so as to be done by the 10th November - shall try to settle with Jacquemot & Audebert - I don't whether Frere Audebert will settle - according to your advice But will settle it if possible - have heard nothing from Chenay he has not been in this vicinity - I shall undoubtedly be able to Arrange with Remont so he will deliver the Trees in November. or when I pay him the 1/3 Cash - he is getting more tame - and not so fraid - he has left - about 15000 Morus Multicaulis from 1 to 2 feet, that he wants - 20 francs p. 100 - & 200. with large roots and Branches from 3 to 4 feet - that he wants 100 frs. p. 100 - and about 20.000 Morus Morretti from 1 to 1½ that he wants 15 frs. p 100 - He also has some very fine seed that he says is the best quality and charges for Morus rose de Italie 20 frs p La Livre

" Morus Morettii first quality 90 frs La Livre "

" do do second quality 60 - do do

But the seeds of France and Italy is the plan for Seed, and the Eggs - I Enclose you Mr Remont order for seeds Plants &c. - He wants them sent so he will receive them by the first March next - or before - I take to purchase the Bal of Mr Remonts Mulberries - But not to pay any Cash think I could get him to take your drafts on Rossetti & London Rodier - without recommend you, intend to shame him in some way before I leave - Monsieur Loudoun - of Versailles had a few Morus Multicaulis - and agreed to call and see me several days ago - but did not call and I have heard he was here yesterday and took the stage to go some distance and be absent some weeks. I presume he did not want to sell you, being in the neighborhood of Poulette

Pour 9 -

I can undoubtedly get through with all my purchases and shipments and settle all contracts so as to leave here by the first January or before and think I had better return as soon as I can - as expenses here are heavy - Jent will remain if you wish till spring - you will advise me when you wish me to leave when you receive this. - I can purchase no doubt any quantity of Mussin Branches - cut from the tree - that is 3½ to 4 feet in length - and buy them very cheap - please advise me about them - they will do well for cuttings if they could be packed so as to go safe and sound - my health is good - and I shall drive business when I get to the South of Rome - If you see Mrs Boughton, you must not encourage her I shall return any sooner than you expect I will write you again immediately Via London - if I think of anything important

Your very Respectfully
& Obt Servant
F. K. Boughton